

## 2024 ONE MERCK PROGRAM

JANUARY 1 - DECEMBER 31, 2024

### When you succeed so do we.

At Merck Animal Health, we are committed to the future of your cattle.  
Because when production thrives, so does our industry.

### SELECT YOUR BUCKETS:

Product Buckets	Included Products	% of Tier Required
Implants	All Revalor® and Ralgro®	5%
Reproduction	Fertagyl®, Estrumate®, Bovilis® L5, Bovilis® Vista® 5 L5, Bovilis® Vista® 5 VL5, Bovilis® VL5	10%
Anti-infectives	Nuflor®, Resflor Gold®, Zuprevo™	10%
Arovyn™	All Arovyn™	10%
Mastitis	Orbenin-DC™, Shutout®, Amoxi-Mast®, Bovilis® J-5	10%
Respiratory Vaccines	Bovilis® Vista® 5, Bovilis® Vista® Once®, All Bovilis® Nasalgen®, Bovilis® Vista® BVD, Bovilis® Once®	5%
Other Vaccines	All Bovilis® Vision®, Bovilis® Piliguard® Pinkeye, Bovilis® Guardian®, Bovilis® Coronavirus, Bovilis® Cavalry® 9, Bovilis® Covexin® 8	5%
SenseHub Dairy and ID	Dairy Monitoring and All Allflex® ID, Stock or Custom	5%
Safe-Guard®	All Safe-Guard®, Panacur® and Feed Products Including Blocks	5%

### FIND YOUR TIER AND BUCKET\*:

		TIER LEVEL		
		\$550,000	\$800,000	\$1,250,000
NUMBER OF PRODUCT BUCKETS	1	9%	14%	16%
	2	11%	15%	17%
	3	12%	17%	18%
	4	15%	18%	19%
	5	16%	19%	20%
	6	17%	20%	22%
	7	18%	22%	23%

\*Purchases of all Merck Animal Health biopharma products count towards the program for tier purposes. Rebate percentage is paid on all purchases.



### CONTACT US

#### Beef & Dairy Producers

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27058 Mueller Place Suite 1  
Sioux Falls, SD 57108  
800.255.1181  
info@armorah.com



## TERMS AND CONDITIONS

Only those products and product categories that are expressly stated in this program and its supporting documents will be rebated. Non-rebated products will serve as volume builders. For a complete list of products please request a catalog from a Sales Representative, Animal Health Supplier, visit [www.merck-animalhealthusa.com](http://www.merck-animalhealthusa.com), or call 800-521-5767.

### ELIGIBILITY

This offer is open to cattle producers using Merck Animal Health products, except for those producers who are signed up on an upfront pricing agreement. This program is not intended for buying groups as single entities unless they are able to legally document common ownership to achieve tier status. Participants must understand that the products rebated on this offer are for exclusive use of the enrolled account and shall not be for wholesale or resale. Merck Animal Health reserves the right to: decline the enrollment of any participant, refuse the payment of any rebates or recalculate any previous or future payments, at their sole discretion. To qualify for payment, participants must comply with all terms within this rebate, and any other applicable terms related to this offer. Offer is void where prohibited by law. Merck Animal Health reserves the right to modify, expand, reduce, extend, or cancel this program upon 30 days written notice to customers in the program.

### ENROLLMENT PROCESS

All participants in the 2023 One Merck Producer Program that achieved Tier 1 or higher with a minimum of \$25,000 qualified purchases OR were enrolled in Tier 0 and reached at least \$15,000 are automatically enrolled for 2024. New enrollees, or accounts that did not participate in 2023 may join at any time by online submission by the Merck Animal Health sales rep only. Paper enrollments will not be accepted.

### TIER LEVELS

Customers will be placed in an OMP tier based solely on overall 2023 annual purchases. EXAMPLE: Customer purchased at least \$60,000 but not greater than \$115,000 in 2023, that customer will be enrolled in tier 3.

Placement in the OMP grid will initially be based on the number of product buckets from which the customer made qualifying purchases\* in 2023 minus 1 bucket.\*\* Any combination of product purchases within a given bucket will count toward the achievement of that bucket.

\*Qualified purchases are determined by the percent of a product bucket (either 5% or 10% depending on the bucket) times the overall tier level sales dollars. See sell sheet details for program product buckets with corresponding minimum annual purchases.

\*\*If a customer purchases five buckets in 2023 and five buckets in Q1 2024 (meeting minimum thresholds), the customer will be trued up in his/her Q2 rebate payment on the additional bucket back to dollar one. The same logic will follow in the subsequent quarters.

### REBATE CALCULATION AND PAYMENTS

Rebate amounts will be calculated using the total percent rebate and the invoice value. Rebate checks will be mailed annually for Tiers 1-4 and quarterly for Tiers 5-9. Quarter 1 payments will be made based on a customer's placement in the OMP grid. If a customer meets the minimum purchase requirements for additional buckets during a subsequent quarter, incremental rebate payments based on qualifying bucket purchases will be paid in the quarter following achievement. Rebates earned will accumulate until \$100 minimum check amount is reached. Rebates will be reconciled back to the beginning of the program and recalculated to achieved tier level at the end of the quarter, on a prorated basis. Allow six weeks for your rebate to be processed.

### PROOF OF PURCHASES

Merck Animal Health prefers EDI data as proof-of-purchase. Approved proof of purchase\* is final and binding to participants.

Specific information will be required when submitting a manual invoice. Invoices must also be clear and legible. Missing/illegible information will result in a delay in processing. Information that is ultimately not provided will result in the submission not being processed and the rebate payment not made. The following information is required for each invoice submission:

- Dates of all product purchase (all must fall within the dates of the respective quarter),

quantity (number of units) of product ordered, price paid for each product, dollar purchase total, and customer name and number (SAP #). Invoices must be generated by the seller of the product(s).

- Invoices should be submitted monthly, where possible, but must be submitted no later than the end of the month following the end of the quarter.
  - First quarter invoices (Jan – March) must be submitted no later than April 30.
  - Second quarter invoices (April –June) must be submitted no later than July 31.
  - Third quarter invoices (July – Sept) must be submitted not later than October 31.
  - Fourth quarter invoices (Oct – Nov) must be submitted no later than December 31.
  - All December 2024 invoices must be submitted no later than January 31, 2025.
- Customers who enroll in a One Merck program after the start of the year will be allowed to submit manual invoices outside of the noted time frames. For example, if a customer enrolls in September, he/she will be eligible to submit manual invoices from the first two quarters without penalty. This applies only to new enrollments. From the time of enrollment forward, the customer must submit invoices by the noted deadlines.

### DISCLAIMERS

Merck Animal Health reserves the right, in its sole discretion, to:

- Refuse to enroll any account.
- Accept enrollment of any account.
- Refuse the payment of any rebates.
- Reconcile any previous payment.
- Modify, expand, reduce, extend or cancel the Program upon 30 days written notice to customers in the Program.
- Terminate its champion class of trade category and related privileges.
- Refuse participants' participation in other rebate offers.

**For more information regarding this rebate offer and enrollment, contact your Merck Animal Health representative.**

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One Merck Producer Elite Rebate Program - Qualifying Products

ARMOR #	MANUF. #	UPC	DESCRIPTION	CASE QTY	BUCKET	ORDER QTY
17291	65549	300611116047	NUFLOR 100 ML	6	Anti-Infectives	
17292	65553	300611116054	NUFLOR 250 ML	6	Anti-Infectives	
17293	65558	300611116061	NUFLOR 500 ML	6	Anti-Infectives	
13166	55301	87131840970	RESFLOR GOLD 100 ML	6	Anti-Infectives	
17335	55305	87131840976	RESFLOR GOLD 250 ML	6	Anti-Infectives	
17336	55306	87131840976	RESFLOR GOLD 500 ML	6	Anti-Infectives	
17454	48443	8713184112842	ZUPREVO 100 ML	40	Anti-Infectives	
17455	119745	8713184112859	ZUPREVO 250 ML	24	Anti-Infectives	
27884	382608	8713184218117	AROVYN 100 ML	40	Arovyn	
27886	355595	8713184218100	AROVYN 250 ML	24	Arovyn	
27887	359543	8713184218094	AROVYN 500 ML	12	Arovyn	
17332	67089	5017363035728	RALGRO IMPLANT 24 DS	10	Implants	
17337	56470	40000004926	REVALOR 200 IMPLANTS 10 DS	10	Implants	
11038	126547	21784811002	REVALOR G IMPLANTS 10 DS	10	Implants	
15560	69662	00021784810074	REVALOR H IMPLANTS 10 DS	10	Implants	
15561	98463	20000005827	REVALOR I H IMPLANTS 10 DS	10	Implants	
17338	81992	00021784814003	REVALOR IS IMPLANTS 10 DS	10	Implants	
17339	92206	00021784809078	REVALOR S IMPLANTS 10 DS	10	Implants	
21216	135722	8713184143198	REVALOR XH IMPLANTS 10 DS	10	Implants	
11412	31587	02178431587	REVALOR XS IMPLANTS 10 DS	10	Implants	
17128	49416	300618128012	AMOXI MAST 12 CT	12	Mastitis	
15977	159322	662858000009	BOVILIS J5 INJ 250 ML 50 DS	50	Mastitis	
17306	97700	300618134013	ORBENIN DC 12 CT	12	Mastitis	
27787	351525	662858472073	ORBENIN DC 144 CT	1	Mastitis	
23769	361824	8713184194978	SHUTOUT TEAT SEALANT 144 CT	1	Mastitis	
23770	386320	8713184193353	SHUTOUT TEAT SEALANT 4 GM 24 CT	1	Mastitis	
17166	58246	662858582468	BOVILIS CAVALRY 9 100 ML 50 DS	24	Other Vaccines	
17167	67691	662858676914	BOVILIS CAVALRY 9 20 ML 10 DS	100	Other Vaccines	
24374	067694	662858676945	BOVILIS CAVALRY 9 250 ML 125 DS	12	Other Vaccines	
20062	150408	662858526820	BOVILIS CORONAVIRUS INTRANASAL 100 ML 50 DS	12	Other Vaccines	
20120	151733	662858526813	BOVILIS CORONAVIRUS INTRANASAL 20 ML 10 DS	12	Other Vaccines	
20067	156332	662858526806	BOVILIS CORONAVIRUS INTRANASAL 25 X 1 DS TRAY	10	Other Vaccines	
17181	67696	662858676969	BOVILIS COVEXIN 8 250 ML 50 DS	12	Other Vaccines	
17182	67697	662858676976	BOVILIS COVEXIN 8 50 ML 10 DS	24	Other Vaccines	
17229	65307	662858180503	BOVILIS GUARDIAN 100 ML 50 DS	12	Other Vaccines	
17228	65302	662858180107	BOVILIS GUARDIAN 20 ML 10 DS	12	Other Vaccines	
17316	143130	662858029147	BOVILIS PILIGUARD PINKEYE 100 ML 50 DS	12	Other Vaccines	
17315	65410	662858029123	BOVILIS PILIGUARD PINKEYE 20 ML 10 DS	12	Other Vaccines	
13405	69083	662858097023	BOVILIS VISION 20/20 7 W/ SPUR 20 ML 10 DS	56	Other Vaccines	
13401	69084	662858040593	BOVILIS VISION 20/20 7 W/SPUR 100 ML 50 DS	25	Other Vaccines	
13399	69106	662858023893	BOVILIS VISION 7 SOMNUS W/ SPUR 100 ML 50 DS	25	Other Vaccines	
13404	69105	662858096026	BOVILIS VISION 7 SOMNUS W/ SPUR 20 ML 10 DS	56	Other Vaccines	
34098	069107	662858023992	BOVILIS VISION 7 SOMNUS W/ SPUR 500 ML 250 DS	9	Other Vaccines	
13411	69131	662858229585	BOVILIS VISION 7 W/ SPUR 100 ML 50 DS	25	Other Vaccines	
13410	69130	662858219586	BOVILIS VISION 7 W/ SPUR 20 ML 10 DS	56	Other Vaccines	
31377	69132	662858239584	BOVILIS VISION 7 W/ SPUR 500 ML 250 DS	9	Other Vaccines	
31376	432599	662858095920	BOVILIS VISION 8 W/SPUR 100 ML 10 DS	56	Other Vaccines	
13400	69118	662858040197	BOVILIS VISION 8 SOMNUS W SPUR 100 ML 50 DS	25	Other Vaccines	
34099	069117	662858096125	BOVILIS VISION 8 SOMNUS W/SPUR 20 ML 10 DS	56	Other Vaccines	
13414	69137	662858433296	BOVILIS VISION 8 W/ SPUR 100 ML 50 DS	25	Other Vaccines	
13398	69096	662858012798	BOVILIS VISION CD TETANUS 100 ML 50 DS	25	Other Vaccines	
31374	69135	6 62858428896	BOVILIS VISION CD W/SPUR 500 ML 250 DS	9	Other Vaccines	

One Merck Producer Elite Rebate Program - Qualifying Products

ARMOR #	MANUF. #	UPC	DESCRIPTION	CASE QTY	BUCKET	ORDER QTY
24924	317164	662858000023	MORAXELLA BOVOCULI BACTERIN 10 x 1 DS	12	Other Vaccines	
26635	336610	662858000030	MORAXELLA BOVOCULI BACTERIN 50 DS	12	Other Vaccines	
13422	6345	662858904857	BOVILIS VISTA 5 L5 SQ CFP 100 ML 50 DS	10	Reproduction	
13421	6344	662858904826	BOVILIS VISTA 5 L5 SQ CFP 20 ML 10 DS	24	Reproduction	
31373	006342	662858904956	BOVILIS VISTA 5 VL5 SQ 100 ML 50 DS	10	Reproduction	
13423	6341	662858904925	BOVILIS VISTA 5 VL5 SQ 20 ML 10 DS	24	Reproduction	
17211	195010	300611266056	ESTRUMATE AI 100 ML 50 DS	6	Reproduction	
17210	189315	300611266025	ESTRUMATE AI 20 ML 10 DS	10	Reproduction	
12695	132588	8713184147738	FERTAGYL 100 ML 50 DS	12	Reproduction	
11421	21913	021784477109	FERTAGYL 20 ML 10 DS	120	Reproduction	
23932	185734	662858925722	BOVILIS NASALGEN 3 100 ML 50 DS	10	Resp. Vaccines	
23933	178997	662858925708	BOVILIS NASALGEN 3 2 ML 25 x 1DS	40	Resp. Vaccines	
23934	180349	662858925715	BOVILIS NASALGEN 3 20 ML 10 DS	24	Resp. Vaccines	
24849	196306	662858925500	BOVILIS NASALGEN 3-PMH 2 ML 25 x 1DS	40	Resp. Vaccines	
24851	196971	662858925524	BOVILIS NASALGEN 3-PMH 2 ML 50 DS	10	Resp. Vaccines	
24850	178746	662858925517	BOVILIS NASALGEN 3-PMH 20 ML 10 DS	24	Resp. Vaccines	
17279	65387	662858224504	BOVILIS NASALGEN IP 100 ML 50 DS	12	Resp. Vaccines	
17278	149730	662858022414	BOVILIS NASALGEN IP 20 ML 10 DS	12	Resp. Vaccines	
10456	109221	662858906554	BOVILIS ONCE PMH IN 100 ML 50 DS	10	Resp. Vaccines	
12704	156004	662858918410	BOVILIS ONCE PMH IN 2 ML 25 x 1 DS TRAY	40	Resp. Vaccines	
10547	117258	662858906516	BOVILIS ONCE PMH IN 20 ML 10 DS	24	Resp. Vaccines	
13427	6338	662858905151	BOVILIS ONCE PMH SQ 100 ML 50 DS	10	Resp. Vaccines	
13426	6337	662858905120	BOVILIS ONCE PMH SQ 20 ML 10 DS	24	Resp. Vaccines	
13419	6332	662858904550	BOVILIS VISTA 5 SQ 100 ML 50 DS	10	Resp. Vaccines	
13418	6331	662858904529	BOVILIS VISTA 5 SQ 20 ML 10 DS	24	Resp. Vaccines	
24926	385726	662858911114	BOVILIS VISTA BVD 100 ML 50 DS	10	Resp. Vaccines	
24925	391443	662858911107	BOVILIS VISTA BVD 20 ML 10 DS	24	Resp. Vaccines	
13425	006340	662858905052	BOVILIS VISTA ONCE SQ 100 ML 50 DS	10	Resp. Vaccines	
13424	42978	662858905021	BOVILIS VISTA ONCE SQ 20 ML 10 DS	24	Resp. Vaccines	
24036	069276	021784471572	PANACUR PASTE 10% POWER PAC 57 GM 5 CT	12	Safe-Guard	
22323	069267	02178400467	PANACUR SUSPENSION 1000 ML BOTTLE	6	Safe-Guard	
22435	069266	02178401467	PANACUR SUSPENSION GAL	2	Safe-Guard	
34100	40000051588		SAFEGUARD 1.96% FLAKE MEAL 50 LB	1	Safe-Guard	
11422	069291B	021784801256	SAFEGUARD BLOCK 25 LB	80	Safe-Guard	
10756	1307778	40000007716	SAFEGUARD CATTLE PELLETS.5% 25 LB	1	Safe-Guard	
25095	056698	027184068161	SAFEGUARD DEWORMER PELLETS .5% CATTLE TOP DRESS 10 LB	4	Safe-Guard	
18537	004537	021784045377	SAFEGUARD GOAT DEWORMER 125 ML	48	Safe-Guard	
11403	069293	021784046718	SAFEGUARD ORAL SUSPENSION 10% 1 L	6	Safe-Guard	
16004	149872	8713184153005	SAFEGUARD ORAL SUSPENSION 10% 10 L	2	Safe-Guard	
11420	145738	021784472296	SAFEGUARD PASTE 290 GM	12	Safe-Guard	
11404	066958	021784471923	SAFEGUARD PASTE 92 GM	12	Safe-Guard	
20178	AMH10		SAFEGUARD RANGE CUBES DEWORMER 50 LB	1	Safe-Guard	
11418	069292	021784467100	SAFEGUARD SUSPENSION 10% GAL	2	Safe-Guard	
31383	069290	021784464253	SAFEGUARD SWEETLIX 20% PROTEIN BLOCK 25 LB	1	Safe-Guard	
20275	062402		SAFEGUARD SWINE 1.8% MEADICATED 20 LB	1	Safe-Guard	