

2024 ONE MERCK PROGRAM

JANUARY 1 - DECEMBER 31, 2024

Creating comprehensive solutions.

At Merck Animal Health, we know veterinarians are responsible for the future of our industry. That is why we offer business programs supporting your efforts to ensure the health of the herds you serve.

Your initial tier level enrollment is determined by your 2023 purchases of cattle and equine products.

TIER 1 \$35,000	4%
TIER 2 \$60,000	5%
TIER 3 \$115,000	6%
TIER 4 \$225,000	7%

REBATED CATTLE PRODUCTS

PREVENTION TOOLS

Bovilis® Vista® family
Bovilis® Once PMH®
Bovilis® Guardian®
Bovilis® Nasalgen® family
Bovilis® Vision® family
Bovilis® Cavalry® 9
Bovilis® Covexin® 8
Bovilis® Piliguard®
Bovilis® L5 SQ, VL5 SQ
Bovilis® J-5
M. Bovoculi Bacterin

PARASITE CONTROL

Panacur® (fenbendazole) products
Safe-Guard® (fenbendazole) family
Double Barrel VP®
Dominator®
Grenade® ER
Boss® family
Saber™ family

PERFORMANCE TECHNOLOGIES

Revalor® family
Ralgro® (zeranol)

REPRODUCTION MANAGEMENT

Estrumate® (cloprostenol sodium)
Fertagyl® (gonadorelin)
Chorulon® (chorionic gonadotropin)

TREATMENT SOLUTIONS

Amoxi-Mast® (amoxicillin intramammary infusion)
Orbenin-DC® (cloxacillin benzathine intramammary infusion)
Arovyn™ (tulathromycin)
Zuprevo® (tildipirosin)
Resflor Gold® (florfenicol and flunixin meglumine)
Banamine® Injectable (flunixin meglumine)
Banamine® Transdermal (flunixin meglumine)
BO-SE® and MU-SE®
ShutOut®
Nuflor® (florfenicol)

Increase your opportunities with **Equine**.

With purchases in these amounts of all our equine vaccines & pharmaceuticals.

*Regumate® is excluded for rebates, but will serve as a volume builder for tier level.

TIER 1	TIER 2	TIER 3
\$5,000	\$10,000	\$20,000
2%	6%	12%

Include your **Nobivac®** protection

Quarterly Rebate	LEVEL 1	LEVEL 2	LEVEL 3
\$10,000	\$35,000	\$65,000	\$100,000
10%	20%	33%	42%

2024 Companion Animal Year-End Growth Rebate

Incremental Purchases	Growth Rebate just on Growth Dollars
\$25,000	2%
\$50,000	3%
\$75,000	4%

CONTACT US

Wholesale

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St. Joseph, MN 56374
800.397.6972 Fax: 320.363.4798
wholesaleorders@armorah.com

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Beaver Dam, WI 53916
844.840.7770 Fax: 920.885.2812
salesorders@armorah.com



One Merck Vet Rebate Program - Qualifying Products

ARMOR ID #	MANUF. PART #	UPC	DESCRIPTION	CASE QTY	ORDER QTY
17128	049416	300618128012	AMOXI MAST 12 CT	12	
27884	382608	8713184218117	AROVYN 100 ML	40	
27886	355595	8713184218100	AROVYN 250 ML	24	
27887	359543	8713184218094	AROVYN 500 ML	12	
21241	144915	8713184147219	BANAMINE TRANSDERMAL POUR ON 1 L	4	
21239	134449	8713184126870	BANAMINE TRANSDERMAL POUR ON 100 ML	40	
21240	138977	8713184147202	BANAMINE TRANSDERMAL POUR ON 250 ML	12	
17134	065474	300610851031	BANAMINE 100 ML	6	
17135	065476	300610851048	BANAMINE 250 ML	12	
17140	065478	30061080705	BO SE MYOSEL B INJ 100 ML	6	
17166	058246	662858582468	BOVILIS CAVALRY 9 100 ML 50 DS	24	
17167	067691	662858676914	BOVILIS CAVALRY 9 20 ML 10 DS	100	
24374	067694	662858676945	BOVILIS CAVALRY 9 250 ML 125 DS	12	
17181	067696	662858676969	BOVILIS COVEXIN 8 250 ML 50 DS	12	
17182	067697	662858676976	BOVILIS COVEXIN 8 50 ML 10 DS	24	
17229	065307	662858180503	BOVILIS GUARDIAN 100 ML 50 DS	12	
17228	065302	662858180107	BOVILIS GUARDIAN 20 ML 10 DS	12	
15977	159322	662858000009	BOVILIS J5 INJ 250 ML 50 DS	50	
23932	185734	662858925722	BOVILIS NASALGEN 3 100 ML 50 DS	10	
23933	178997	662858925708	BOVILIS NASALGEN 3 2 ML 25 x 1DS	40	
23934	180349	662858925715	BOVILIS NASALGEN 3 20 ML 10 DS	24	
24849	196306	662858925500	BOVILIS NASALGEN 3-PMH 2 ML 25 x 1DS	40	
24851	196971	662858925524	BOVILIS NASALGEN 3-PMH 2 ML 50 DS	10	
24850	178746	662858925517	BOVILIS NASALGEN 3-PMH 20 ML 10 DS	24	
17279	065387	662858224504	BOVILIS NASALGEN IP 100 ML 50 DS	12	
17278	149730	662858022414	BOVILIS NASALGEN IP 20 ML 10 DS	12	
10456	109221	662858906554	BOVILIS ONCE PMH IN 100 ML 50 DS	10	
12704	156004	662858918410	BOVILIS ONCE PMH IN 2 ML 25 X 1 DS TRAY	40	
10547	117258	662858906516	BOVILIS ONCE PMH IN 20 ML 10 DS	24	
13427	006338	662858905151	BOVILIS ONCE PMH SQ 100 ML 50 DS	10	
13426	006337	662858905120	BOVILIS ONCE PMH SQ 20 ML 10 DS	24	
17316	143130	662858029147	BOVILIS PILIGUARD PINKEYE 100 ML 50 DS	12	
17315	065410	662858029123	BOVILIS PILIGUARD PINKEYE 20 ML 10 DS	12	
13405	069083	662858097023	BOVILIS VISION 20/20 7 W/ SPUR 20 ML 10 DS	56	
13401	069084	662858040593	BOVILIS VISION 20/20 7 W/SPUR 100 ML 50 DS	25	
13399	069106	662858023893	BOVILIS VISION 7 SOMNUS W/ SPUR 100 ML 50 DS	25	
13404	069105	662858096026	BOVILIS VISION 7 SOMNUS W/ SPUR 20 ML 10 DS	56	
34098	069107	662858023992	BOVILIS VISION 7 SOMNUS W/ SPUR 500 ML 250 DS	9	
13411	069131	662858229585	BOVILIS VISION 7 W/ SPUR 100 ML 50 DS	25	
13410	069130	662858219586	BOVILIS VISION 7 W/ SPUR 20 ML 10 DS	56	
31377	069132	662858239584	BOVILIS VISION 7 W/ SPUR 500 ML 250 DS	9	
31376	432599 / 069136	662858095920	BOVILIS VISION 8 W/SPUR 100 ML 10 DS	56	
13400	069118	662858040197	BOVILIS VISION 8 SOMNUS W SPUR 100 ML 50 DS	25	
34099	069117	662858096125	BOVILIS VISION 8 SOMNUS W/SPUR 20 ML 10 DS	56	
13414	069137	662858433296	BOVILIS VISION 8 W/ SPUR 100 ML 50 DS	25	
13398	069096	662858012798	BOVILIS VISION CD TETANUS 100 ML 50 DS	25	
31374	069135	6 62858428896	BOVILIS VISION CD W/SPUR 500 ML 250 DS	9	
13422	006345	662858904857	BOVILIS VISTA 5 L5 SQ 100 ML 50 DS	10	
13421	006344	662858904826	BOVILIS VISTA 5 L5 SQ 20 ML 10 DS	24	
13419	006332	662858904550	BOVILIS VISTA 5 SQ 100 ML 50 DS	10	
13418	006331	662858904529	BOVILIS VISTA 5 SQ 20 ML 10 DS	24	
31373	006342	662858904956	BOVILIS VISTA 5 VL5 SQ 100 ML 50 DS	10	
13423	006341	662858904925	BOVILIS VISTA 5 VL5 SQ 20 ML 10 DS	24	

One Merck Vet Rebate Program - Qualifying Products

ARMOR ID #	MANUF. PART #	UPC	DESCRIPTION	CASE QTY	ORDER QTY
24926	385726	662858911114	BOVILIS VISTA BVD 100 ML 50 DS	10	
24925	391443	662858911107	BOVILIS VISTA BVD 20 ML 10 DS	24	
13425	006340	662858905052	BOVILIS VISTA ONCE SQ 100 ML 50 DS	10	
13424	042978	662858905021	BOVILIS VISTA ONCE SQ 20 ML 10 DS	24	
11405	133754	021784047517	CHORULON HCG 10,000 IU INJ 50 ML 5 CT	5	
15235	166666 / 067807	300615004012	EAR TAG DOUBLE BARREL VP INCECTICIDE FEMALE & BUTTON 20 CT	15	
17211	195010 / 065502	300611266056	ESTRUMATE 100 ML 50 DS	6	
17210	189315 / 065502	300611266025	ESTRUMATE 20 ML 10 DS	10	
12695	132588	8713184147738	FERTAGYL 100 ML 50 DS	12	
11421	021913	021784477109	FERTAGYL 20 ML 10 DS	120	
24924	317164	662858000023	MORAXELLA BOVOCULI BACTERIN 10 x 1 DS	12	
26635	336610	662858000030	MORAXELLA BOVOCULI BACTERIN 50 DS	12	
17277	065547	300610950048	MU-SE 100 ML	6	
17291	065549	300611116047	NUFLOR 100 ML	6	
17292	065553	300611116054	NUFLOR 250 ML	6	
17293	065558	300611116061	NUFLOR 500 ML	6	
17306	097700	300618134013	ORBENIN DC 12 CT	12	
27787	351525	662858472073	ORBENIN DC 144 CT	1	
22323	069267	02178400467	PANACUR SUSPENSION 1000 ML BOTTLE	6	
22435	069266	02178401467	PANACUR SUSPENSION GAL	2	
17332	067089	5017363035728	RALGRO IMPLANT 24 DS	10	
13166	055301	87131840970	RESFLOR GOLD 100 ML	6	
17335	055305	87131840976	RESFLOR GOLD 250 ML	6	
17336	055306	87131840976	RESFLOR GOLD 500 ML	6	
17337	056470	40000004926	REVALOR 200 IMPLANTS 10 DS	10	
11038	126547	21784811002	REVALOR G IMPLANTS 10 DS	10	
15560	069662	00021784810074	REVALOR H IMPLANTS 10 DS	10	
15561	098463	20000005827	REVALOR I H IMPLANTS 10 DS	10	
17338	081992	00021784814003	REVALOR IS IMPLANTS 10 DS	10	
17339	092206	00021784809078	REVALOR S IMPLANTS 10 DS	10	
21216	135722	8713184143198	REVALOR XH IMPLANTS 10 DS	10	
11412	031587	02178431587	REVALOR XS IMPLANTS 10 DS	10	
34100	40000051588		SAFEGUARD 1.96% FLAKE MEAL 50 LB	1	
11422	069291B	021784801256	SAFEGUARD BLOCK 25 LB	80	
10756	1307778	40000007716	SAFEGUARD CATTLE PELLETS.5% 25 LB	1	
25095	056698	027184068161	SAFEGUARD DEWORMER PELLETS .5% CATTLE TOP DRESS 10 LB	4	
18537	004537	021784045377	SAFEGUARD GOAT DEWORMER 125 ML	48	
11403	069293	021784046718	SAFEGUARD ORAL SUSPENSION 1 L	6	
16004	149872	8713184153005	SAFEGUARD ORAL SUSPENSION 10 L	2	
11410	066951	021784098502	SAFEGUARD PASTE APPLICATOR GUN W/HOOK	1	
11420	145738	021784472296	SAFEGUARD PASTE 290 GM	12	
20178	AMH10		SAFEGUARD RANGE CUBES DEWORMER 50 LB	1	
11418	069292	021784467100	SAFEGUARD SUSPENSION 10% GAL	2	
31383	069290	021784464253	SAFEGUARD SWEETLIX 20% PROTEIN BLOCK 25 LB	1	
20275	062402		SAFEGUARD SWINE 1.8% MEADICATED 20 LB	1	
23769	361824	8713184194978	SHUTOUT TEAT SEALANT 144 CT	1	
23770	386320	8713184193353	SHUTOUT TEAT SEALANT 4 GM 24 CT	1	
17437	065590	300615260029	ULTRA BOSS POUR ON 1 QT INSECT CONTROL	6	
17436	065589	300615260012	ULTRA BOSS POUR ON GAL INSECT CONTROL	6	
34186	055427	300615260029	ULTRA SABER POUR ON QUART INSECT CONTROL	6	
17454	048443	8713184112842	ZUPREVO 100 ML	40	
17455	119745	8713184112859	ZUPREVO 250 ML	24	

TERMS AND CONDITIONS

Only those products and product categories that are expressly stated in this rebate Program and its supporting documents ("Program") will be rebated. Non-rebated products will serve as volume builders. For a complete list of products please request a catalog from a Merck Animal Health Sales Representative, Animal Health Authorized Supplier or Distributor, visit www.merck-animal-health-usa.com/cattle or call Merck Animal Health Customer Service at 800-521-5767.

ELIGIBILITY

This Program is exclusive for large animal and mixed practice veterinary clinics. Participants confirm that the products will be used for patients under their care. Products should be dispensed by veterinary clinics under a legitimate veterinarian-client-patient relationship as defined by the American Veterinary Medical Association (AVMA). This Program is intended for the reseller class of trade and, with respect to resellers of MAH cattle Products, is not intended for buying groups as single entities unless such entity legally documents common ownership to achieve tier status. The foregoing restriction does not apply to resales of MAH companion animal products to such buying groups. Merck Animal Health reserves the right, in its sole but reasonable discretion, to designate or refuse to designate any such entity as a buying group under the Program. Merck Animal Health's determination shall be final.

Participants in this Program must adhere to the Merck Animal Health Distribution Policy which includes, but is not limited to no resale through catalogs, the Internet, farm stores and/or similar outlets, and no resale through any other distributor channel. Those accounts enrolled in corporate agreements, upfront pricing agreements, regional distributors, retail accounts, non-profit organizations and government entities are ineligible to participate in this Program. All Merck Animal Health purchases must be made from Authorized Distributors to be eligible for rebates under this Program.

To qualify for payment, participants must comply with all terms within this Program and any other applicable terms related to this Program. Offer is void where prohibited by law.

MERCK ANIMAL HEALTH PRICING POLICY - LIVESTOCK PRODUCTS - ONE MERCK CUSTOMERS

This Merck Animal Health Pricing Policy for Livestock Products (this "Policy") applies to resellers ("Reseller") under the One Merck program of Merck Animal Health livestock products located in the United States. This Policy covers each product included on this sell sheet. Merck Animal Health reserves the right to supplement, amend or otherwise change this list of products from time to time. Product pricing, including suggested resale prices, to be provided separately.

The intent of this Policy is to (i) encourage Resellers to continue to provide the high level of services and infrastructure which our end-use customers expect and deserve, (ii) encourage Resellers to invest in the promotion and service of the Covered Products, (iii) promote interbrand competition between the Covered Products and third-party products, and (iv) maintain the premium brand image of the Covered Products and the goodwill of consumers.

While each Reseller remains absolutely free to set its resale prices for Covered Products independently and in its sole discretion, Merck Animal Health reserves the right to take certain unilateral actions in response to a Reseller who advertises or sells Covered Products at a price below the Suggested Minimum Resale Price for such Covered Products, as contained in the then current list of products. The applicable price shall take into consideration ALL offered discounts and rebates, other than such discounts or rebates which Merck Animal Health may expressly authorize a Reseller to provide below the Suggested Minimum Resale Price.

This Policy is unilateral and does not represent an agreement between Merck Animal Health and any Reseller, and Merck Animal Health does not and will not seek or accept agreement with respect to resale prices. As such, this Policy is non-negotiable and individual representatives are not authorized to alter, waive, modify or negotiate this Policy. Resellers are free to advertise and sell any Covered Product at a price of their own choosing, however, non-compliance may result in the following consequences as Merck Animal Health may take in its sole discretion, including without limitation:

- Reseller's acquisition price for the Product(s) in question under any current agreement with Merck Animal Health, including the One Merck program, may be increased by not more than 10% for a period not to exceed 90 days.
- Reseller's right to purchase the Product(s) in question under any current agreement with Merck Animal Health, including the One Merck program, may be suspended for a period not to exceed 90 days.
- Repeated instances of non-compliance may result in Merck Animal Health terminating Reseller's right to purchase any Merck Animal Health Product, including the Product(s) in question, under any current agreement with Merck Animal Health, including the One Merck program.

Merck Animal Health may amend or withdraw this Policy in its sole discretion. Merck Animal Health may append this Policy to an agreement with Reseller strictly as a convenience to ensure that Reseller has fully read and understood this Policy. This Policy will not be considered a part of any such underlying agreement to which this Policy is appended.

CATTLE ENROLLMENT PROCESS

All participants in the 2023 One Merck Veterinarian Rebate Program that achieved Tier 1 or higher with a minimum of \$35,000 qualified purchases are automatically enrolled for 2024. The 2024 tier level is defined by purchases made in 2023. New enrollees who did not achieve Tier 1 status in 2023 may join at any time. Purchases will be eligible for rebate retroactive to the first day of the year.

TIER LEVELS

Cattle Tier level is determined based on purchases of cattle and equine products. Purchases of equine products ONLY are volume builders for cattle tier level achievement. If purchases are tracking below enrolled level, Merck Animal Health reserves the right to reconcile previous payments at any time and re-enroll on lower levels. At any time during the program period,

enrollment at a higher tier is acceptable. Purchases will apply to the new level, retroactive to the first day of the year (dollar one). Customers that achieve a higher tier level at the end of the program will have rebates automatically recalculated at the final level reached.

Sales from a vet to a customer on a price match will be excluded from rebates. These sales will count as volume builders towards tier level achievement. These rules also apply to purchases made by customers in buying groups.

VETERINARIAN REBATE PAYMENTS

Rebate checks will be processed and mailed monthly for accounts enrolled to purchase at least \$115,000 annually. All other accounts will receive quarterly payments. Rebates must accumulate to \$100 before a check will be issued. Allow six weeks for your rebate to be processed.

PROOF OF PURCHASES

Merck Animal Health shall own and be entitled to use information related to the veterinarian's purchases of products under this Program. Only EDI data submitted by authorized distributors will qualify as proof-of-purchase. No other source of information will be accepted. The EDI data will be final and binding to participants.

INVOICE DATA AND BACK ORDERS

Eligible purchases must be invoiced and shipped by December 31, 2024. In addition, no rebates will be paid for products listed as a backorder.

*NOBIVAC REBATES

Program valid for veterinary accounts that pay full vet retail price. Clinic may also take advantage of other commercial offers within the year **excluding the Nobivac® buy 6 get 1 promotions**. Enrollment Sign-up period is anytime from January 1st to September 30th, 2024. Notwithstanding anything to the contrary contained in this Agreement, MAH will share non-personal data of Members with MAH's authorized distribution partners who sell Products to Members. The data shared will be limited to data necessary for MAH's authorized distributors to track members' performance under this Agreement. This is an annual program and not intended to just provide rebates for 1 or 2 quarters if a clinic can't achieve the tier minimum.

Cash Rebate:

There are three different types of rebate payments:

- Quarterly rebates paid 60 days after Q1, Q2, and Q3. Quarterly rebates apply to purchases made within the quarter the clinic signs up for the program and thereafter will be included.
- Year-end rebate will be paid within 60 days at the conclusion of 2024. All rebates are paid to registered accounts only. Purchases made within the quarter the clinic signs up for the program and thereafter will be included. Total qualifying purchases will be included in the year-end rebate reconciliation.
- Growth rebates will be calculated when Nobivac® Loyalty Participants reach Level 1 of Nobivac® categories. The growth rebate is paid out at year-end in a separate check from the year-end rebate.

Continued on the back

For more information regarding this rebate offer and enrollment, contact your Merck Animal Health representative.



Quarterly Cash Rebates:

To receive a quarterly rebate, you will have to reach the minimum for Nobivac® and it is inclusive of that quarter. A quarterly rebate of 10% will be paid on qualifying Nobivac® purchases once the account has purchased a quarterly minimum of \$10,000 in Nobivac® vaccines. Quarterly rebates will be paid within 60 days at the conclusion of Q1, Q2, and Q3. Rebate checks will be paid when the minimum amount of \$100 is exceeded (or reached).

Year-End Cash Rebates:

The year-end rebate will be paid within 60 days at the conclusion of 2024 and will consist of the total rebate level the account has achieved MINUS the quarterly rebate payments made during the year. Year-end rebates will be paid only on vet retail purchases.

Merck Animal Health reserves the right to terminate or amend the Nobivac® Loyalty Program, including price changes, at any time. Accounts under this program must adhere to the Merck Animal Health Distribution Policy, which includes, but is not limited to, no resale through catalogs, the Internet, farm stores and similar outlets, and no resale through any other distributor channel. Merck Animal Health shall own and be entitled to use information related to the clinic's purchase of products under the program.

The Nobivac® Loyalty Program 2024 is valid only for veterinary clinics that have a valid veterinarian-patient-client relationship with their clients, as defined by AVMA. Participation in the Nobivac® Loyalty Program 2024 is valid only for clinics in the fifty (50) United States or the District of Columbia only.

DISCLAIMERS

Merck Animal Health reserves the right to decline the enrollment of any participant, refuse the payment of any rebates or recalculate any previous or future payments, at their sole discretion. Merck Animal Health further reserves the right to modify, expand, reduce, extend or cancel the Program upon 30 days written notice to customers in the Program.